DRIVE DEMAND FOR YOUR AIRLINE OR AIRPORT

# Take your airline marketing to new heights

Our travel media network connects you with your ideal travelers at key moments, from dreaming about a trip to booking a flight.

# **INSPIRATION**

#### • Shape travelers' plans early

Leverage our insights and advertising solutions to stand out from the start and influence decisions.

# **RESEARCH AND PLANNING**

 $\circ$  Reach travelers as they browse and compare

Stay top of mind wherever travelers venture, from social media to OTAs.

## $\circ$ Target with precision

Use our exclusive first-party data to better understand traveler behavior and get your ads in front of the right audience.

## BOOKING

## $\circ$ Stand out from the competition

Engage travelers by using custom ad copy to highlight your unique offerings.

#### Increase ticket sales

Boost visibility with prominent placement in flight search results and help grow ticket sales on strategic routes.

# THROUGHOUT THEIR JOURNEY

# Optimize your campaigns

Adapt in real-time with robust reporting and guidance from our team of digital media experts.

# **DRIVE INCREMENTAL REVENUE**

Expedia Group travelers are:

56% more likely to splurge on vacations than other travelers

50% more likely than other travelers to upgrade their seat at check-in<sup>1</sup>



# Find the right advertising solution

Explore some of our offerings below — use them independently or combine them with our many other solutions for maximum impact.



Flights Sponsored Listings

- Stand out in a crowded landscape and maximize ticket sales.
- Highlight your airline's selling points and differentiate your ads.
- Increase your visibility and engage travelers with contextual ads in flight search results.

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Co-op campaigns

- Create a bigger impact by partnering with complementary destinations, hotels, and more.
- Stretch your spend by working toward a common goal.



# Brand results listings

- · Inspire travelers with your offerings like loyalty programs and lounges.
- Show up across our 200+ brands and apps to expand your reach.

"Expedia Group gives us a combined reach across upper, middle, and lower funnel with Flights Sponsored Listings, response banners, and branding. I love the co-ops with hotels and tourism boards. They're a great way to put the destination out there and highlight our products as well.

- Janice Martinez, Account manager, avianca

# Your digital media expert can help choose the right solutions to reach your goals.



<sup>1</sup>Uncovering Traveler Value, Expedia Group and GWI, 2024

